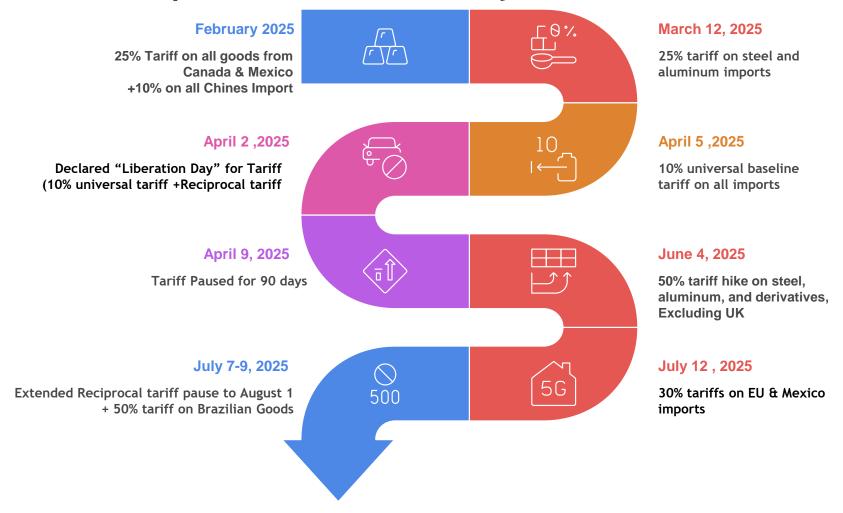
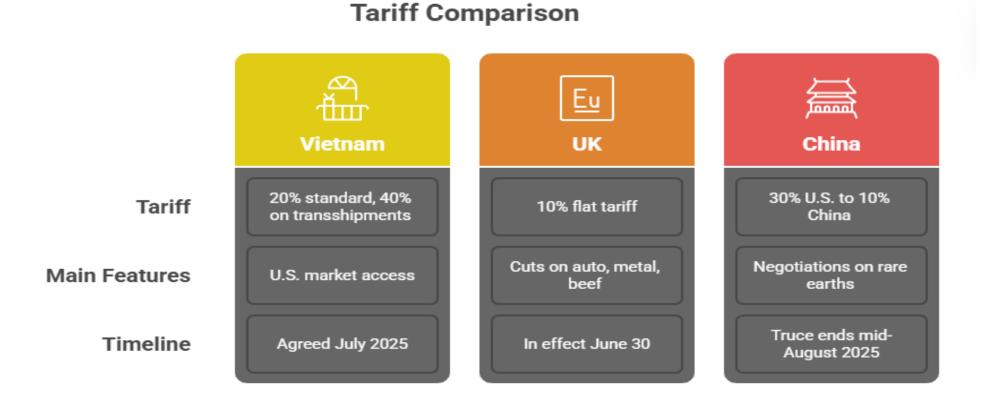


US Tariff Deal Developments So Far (15.07.2025)....

## Trump's Tariff Timeline: Key Economic Shifts



## Trade Deal Which Got Final Nod (Signed)/ Ongoing Framework (Agreed Upon)...



As of now, final USA tariff deal is only completed with two countries -Vietnam and UK. One truce agreed upon with China valid up to August 2025

# Other Details of Trade Deal Which Got Final Nod (Signed)/ Ongoing Framework (Agreed Upon)...

U.S.-Vietnam **Trade Deal** 

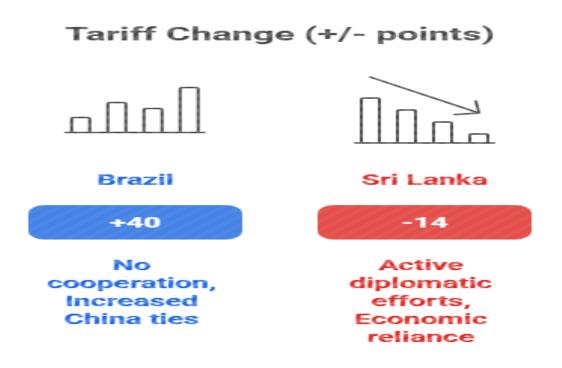
- U.S. tariffs on Vietnamese-made goods standardized to 20%, down from 46%.
- A 40% tariff now applies to goods transshipped through Vietnam—designed to discourage companies from routing Chinese products via Vietnam to avoid U.S. duties

U.S.-UK **Trade Deal** 

U.S.-China **Trade Talks** 

- Most U.S. tariffs on UK imports set at a reciprocal 10%
- First 100,000 UK-made cars/year imported at 10%, thereafter at 25%
- Steel & aluminum from the UK now flow tariff-free under quota; aerospace parts also see eliminated duties
- The UK lifted tariffs on U.S. ethanol, granted 13,000 metric tons of beef tariff-free access, and reduced non-tariff barriers
- The U.S. and China remain in a **90-day truce** following tariff escalations in April-May. Current U.S. rates are ~30% and China's ~10% on reciprocal goods, expiring around mid-August 2025
- A minor tech concession: NVidia's H20 Al chip exports to China resumed after a U.S. policy adjustment .
- Ongoing negotiations: agricultural goods, rare-earth minerals, semiconductors, and export controls

## 22 Distinct Nations + EU Received Formal Letters on Tariff Rates So Far ...



Tactical Deadline :These letters are tied to a hard deadline of August 1,2025 to Secure deals or face tariffs

So far highest tariff has been imposed on Brazil and lowest on Sri Lanka (New Tariff vis-à-vis existing Tariff

## 22 Distinct Nations+ EU Received Formal Letters on Tariff Rates So Far ...

| Sr. No | Country                 | Tariff Rate | Tariff Rate | Change       | Probable reasons   |
|--------|-------------------------|-------------|-------------|--------------|--|
|        |                         | (New)       | (old)       | (+/- points) |  |
| 1.     | Brazil                  | 50 %        | 10%         | +40          | No cooperation, Increased China ties, strategic pressure                             |
| 2.     | Philippines             | 20%         | 17%         | +3           | Delayed negotiation, U.S. concerns over China-leaning military/diplomatic posture    |
| 3      | Malaysia                | 25%         | 24%         | +1           | Partial deal, Not enough reciprocal market opening                                   |
| 4      | Brunei                  | 25%         | 24%         | +1           | Symbolic adjustment, Small economy, No clear concessions                             |
| 5      | Japan                   | 25%         | 24%         | +1           | Marginal revision, trade access issues not fully resolved                            |
| 6      | Sri Lanka               | 30%         | 44%         | -14          | Active diplomatic efforts, Economic reliance on U.S. exports (garments); GSP history |
| 7      | Indonesia               | 19%         | 32%         | -13          | Deal finalised.  |
| 8      | Cambodia                | 36%         | 49%         | -13          | Garment industry pressure, Pro-U.S. diplomatic gestures                              |
| 9      | Iraq                    | 30%         | 39%         | -9           | U.S. strategic ally, Military/security cooperation                                   |
| 10     | Laos                    | 40%         | 48%         | -8           | Low export volume, Softer U.S. stance on small economies                             |
| 11     | Moldova                 | 25%         | 31%         | -6           | Diplomatic outreach, Small trade volume  |
| 12     | Bosnia &<br>Herzegovina | 30%         | 36%         | -6           | Positive engagement, Minor exporter, EU-aligned reforms ongoing                      |
| 13     | Myanmar                 | 40%         | 44%         | -4           | Similar to Laos, Small economy, Minimal U.S. trade exposure                          |

## 22 Distinct Nations+ EU Received Formal Letters on Tariff Rates So Far

| Sr. No | Country      | Tariff Rate | Tariff Rate | Change Probable reasons |  |
|--------|--------------|-------------|-------------|-------------------------|--|
|        |              | (New)       | (old)       | (+/- points)            |  |
| 13     | Tunisia      | 25%         | 28%         | -3                      | Diplomatic efforts, Minor impact on U.S. economy               |
| 14     | Serbia       | 35%         | 37%         | -2                      | Partial concessions, EU-access alignment                       |
| 15     | Bangladesh   | 35%         | 37%         | -2                      | Negotiations on textile sector; U.S. has large apparel imports |
| 16     | Kazakhstan   | 25%         | 27%         | -2                      | Strategic oil/gas relevance, Cooperation with U.S. negotiators |
| 17     | Libiya       | 30%         | 31%         | -1                      | Marginal revision, Minor exporter                              |
| 18     | Algeria      | 30%         | 30%         | No change               | No strategic shift; low trade volume                           |
| 19     | Thailand     | 36%         | 36%         | No change               | Middle of negotiation; maintaining leverage                    |
| 20     | South Africa | 30%         | 30%         | No change               | No new trade terms offered; moderate exporter                  |
| 21     | South Korea  | 25%         | 25%         | No change               | Negotiations ongoing; middle-ground status                     |

USA -India Trade Deal Progress So Far ...

## Refreshing USA-India Trade Dynamics

## India's Trade Dynamics with USA (Top 10 Commodities), Jan -Dec, 2024

|       | Exported                                    |         |         |   | Impor  |         |         |  |
|-------|---|---------|---------|---|--|---------|---------|--|
| S.No. | Commodity                                   | Volume  | % Share |   | Commodity  | Volume  | % Share |  |
| 1     | SMARTPHONES                                 | 7071.32 | 8.8     |   | PETROLEUM CRUDE                                  | 5374.6  | 12.1    |  |
| 2     | DIAMOND                                     | 4883.39 | 6.0     |   | LIQUIFIED NATURAL GAS                            | 2568.8  | 5.8     |  |
| 3     | OTHER MEDICINE                              | 3746.04 | 4.6     | 1 | DIAMOND  | 2520.2  | 5.7     |  |
| 4     | PETROLIUM OIL AND OTHER OILS                | 3562.94 | 4.4     |   | COKING COAL                                      | 2146.0  | 4.8     |  |
| 5     | VANNAMEI SHRIMP                             | 1752.75 | 2.2     |   | UNWROUGHT FORMS OF GOLD                          | 2064.2  | 4.6     |  |
| 6     | Gold (Studded with diamonds)                | 1636.07 | 2.0     |   | AEROPLANES AND OTHR<br>AIRCRAFT                  | 1845.9  | 4.2     |  |
| 7     | Photovoltaic cells                          | 1482.69 | 1.8     |   | STEAM COAL                                       | 1378.9  | 3.1     |  |
| 8     | ANTICANCER DRUGS                            | 1372.25 | 1.7     |   | TANKERS  | 1019.4  | 2.3     |  |
| 9     | OTHER PARTS OF VEHICLES                     | 935.2   | 1.2     |   | ALMONDS FRSH OR DRIEDIN<br>SHELL                 | 938.7   | 2.1     |  |
| 10    | Garments & Textile                          | 720.15  | 0.9     |   | OTHER PETROLIUM PRODUCTS                         | 861.4   | 1.9     |  |
|       | Share of Top 10 Commodities Exported to USA | 27162.8 | 33.6    |   | Share of Top 10 Commodities<br>Imported from USA | 20718.0 | 46.6    |  |
|       | India's Total Export to USA                 | 80774.8 | 18.2    |   | India's Total Import from USA                    | 44421.2 | 6.2     |  |
|       | India's Total Export to USA                 | 442706  | 100.0   |   | India's Total Import from USA                    | 718163  | 100     |  |
|       | India enjoys Trade Surplus of (+) 36.3Bn    |         |         |   |  |         |         |  |

## How Elastic is Our Major Export to USA?

| S.No | Commodity                       | Value (\$bn)<br>(Exported by India ) | % Share<br>(Exported by India ) | Value (\$Bn)<br>(USA Total Import ) | India's share |
|------|---------------------------------|--------------------------------------|---------------------------------|-------------------------------------|---------------|
|      |                                 | (A)                                  | (B)                             | (C)                                 | (D = A/C*100) |
| 1    | SMARTPHONES                     | 7.1                                  | 8.8                             | 114                                 | 6.2           |
| 2    | DIAMOND                         | 4.9                                  | 6.0                             | 15.4                                | 31.7          |
| 3    | OTHER MEDICINE                  | 3.7                                  | 4.6                             | 212.7                               | 1.8           |
| 4    | PETROLIUM OIL AND<br>OTHER OILS | 3.6                                  | 4.4                             | 235.8                               | 1.5           |
| 5    | VANNAMEI SHRIMP                 | 1.8                                  | 2.2                             | 6.0                                 | 29.2          |
| 6    | Gold(Studded with diamonds)     | 1.6                                  | 2.0                             | 16.0                                | 10.2          |
| 7    | Photovoltaic cells              | 1.5                                  | 1.8                             | 23.3                                | 6.4           |
| 8    | ANTICANCER DRUGS                | 1.4                                  | 1.7                             | 75.0                                | 1.8           |
| 9    | OTHER PARTS OF<br>VEHICLES      | 0.9                                  | 1.2                             | 95.9                                | 1.0           |
| 10   | Garments & Textile              | 7.2                                  | 0.9                             | 106.6                               | 6.8           |

India's shares in US import is significant for Diamond (31.7%), Shrimp (29.2%), Gold (10.02%), Garment & Textile (6.8%) and smartphone (6.2%) respectively.

#### **USA-India Trade Deal:** Bone of Contention

☐ Flat 26% US reciprocal tariff covers most Indian exports (exemptions: pharma, semiconductors, copper, energy) □ Existing US tariffs: ✓ 25-50% on steel & aluminum under Section 232 √ 25% on autos & parts from March/April 2025 . □India's protective tariffs remain high: ✓ Automobiles: 70–150%. ✓ Dairy, rice: 30–80%. □ Sector nuance: ✓ Electronics & textiles: US 26% vs India ~7–17% ✓ Pharma: exempt from US reciprocal tariff; India low duties ✓ Gems & jewelry: 26% US vs India ~15% ✓ Steel/Aluminum: US 25–50% vs India 7.5–15% + anti-dumping. **□**Sector vulnerability: ✓ Shrimp & seafood: US ~27% hike; India ~<30%. ☐ Machinery & chemicals: US 26% vs India ~6–10%

# Why USA-India Trade Deal Remain Unresolved ?

| Issue Area          | U.S. Demand                                   | India's Position                                      |  |
|---------------------|---|---|--|
| Dairy & Agriculture | Market access for GM crops, dairy             | Politically too risky; cultural & subsidy constraints |  |
| Steel/Autos         | Reduction of current U.S. duties              | Wants rollback of U.S. auto/steel tariffs             |  |
| Non-Tariff Barriers | Ease e-commerce, data, IP regimes             | Preserving data rules, digital policy control         |  |
| Tariff Parity       | Equal tariff commitment like<br>Vietnam/China | India seeks favorable exemptions                      |  |

### GTRI (Global Trade Research Institute ) Advisory to India

#### □ Protect Core Sectors, Avoid Rush

- ✓ Not to yield under pressure
- ✓ Entering a deal hurriedly could threaten its **agriculture**, **digital policy**, and **regulatory autonomy**, with potentially irreversible long-term effects.

#### ☐ Beware of 'MASALA' Deals

- ✓ "MASALA deals" (Mutually Agreed Settlements Achieved through Leveraged Arm-twisting) characterize bilateral compacts where India makes major concessions (e.g., tariff cuts, guaranteed purchases) without reciprocal U.S. returns, and with the risk of further U.S. tariffs later Trump's Tactics Under Scrutiny
- ✓ GTRI labels the U.S. strategy as coercive ("coercive tactics") or transactional/politically driven, void of long-term stability. It warns against trusting agreements that might unravel with changing U.S. administrations.

#### □Global Pushback Context

- ✓ Reminding that the U.S. is engaging more than 20 countries and seeking concessions from over 90.
- ✓ GTRI notes that most nations are resisting, including the EU, Japan, S. Korea, Australia, EU, signaling India is not alone.

### GTRI (Global Trade Research Institute ) Advisory to India

### □GM Imports & Agricultural Autonomy

✓ GTRI cautions against opening domestic markets to genetically modified (GM) crops or animal feed, warning this could erode India's reputation as a GMO-free exporter (especially to the EU), incur traceability costs, and harm food security

#### □Include Steel/Aluminium Within FTA Framework

✓ Rather than escalating dispute, GTRI recommends the tariffs imposed on Indian steel and aluminium should be addressed within the broader free trade agreement negotiations.

### □ Reassess in Light of Legal Rulings

✓ Following a U.S. federal court ruling declaring Trump-era reciprocal tariffs unlawful, GTRI suggests India reposition strategy in FTA discussions—leveraging this for stronger bargaining leverage.

### ☐ Highlighting a Hidden U.S. Surplus

✓ GTRI challenges U.S. deficit claims, showing that the **U.S. actually runs a "hidden surplus"** with India when investment, services, and corporate mix are factored in, undercutting the unilateral trade deficit narrative

## NITI Aayog's insights on the US-India trade deal:

- □ As of April-July 10, 2025, new US tariffs raised duties on China, Canada, Mexico—but India's average tariff exposure remains lower, allowing it to gain a competitive edge in 22 of the 30 top HS-2 export categories, which make up 61% of India's export value to the US.
- □At the HS-4 level, India gains in **78 out of the top 100 products**—amounting to around 52 % of its export volume to the US.
- □Sectors set to benefit include electrical machinery, nuclear equipment, textiles, automobiles, pharma, auto components, furniture, seafood, etc.

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#### **Economic Research Vertical**

Madhavankutty G (Chief Economist)

Samir Kumar | Jaya Kumari | Ankit Gupta | Sonal Rashmi Ekka | Ramakrishna Naik

For Suggestions and views please contact, Economic Research Vertical



